

Your Mission.
Our Passion.

**ACCOUNTABLE CARE ORGANIZATIONS
HEALTHCARE COLLABORATIVES**

hfma south texas chapter

2011 Annual Institute

May 26 – 27, 2011



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Your Mission.
Our Passion.

CHC provides resources to strengthen
and support community-based hospitals.

CHC's Flexible Ownership Models

Privatization Model

Corporate Member Change

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Our Services

Create a collaborative environment in which our collective experience helps clients with every aspect of hospital operations—from clinical and financial issues to those requiring legal, physician recruitment and marketing expertise.

- Hospital Board Advisory Services
- Medical Staff Development and Planning
- Market Assessment
- Strategy and Vision Planning
- Five-Year Strategic Financial Plan
- Facility Assessment and Master Planning
- Annual Business Plan and Operational Budget
- Operational Assessment
- Productivity Management
- Service Line Analysis
- Revenue Cycle Assessment
- Supply Chain Assessment
- Managed Care Assessment
- Technology Assessment
- Internal Audit
- Community Needs Assessment
- Community Benefit Program Planning



News & useful information for community-based hospitals.

White Papers

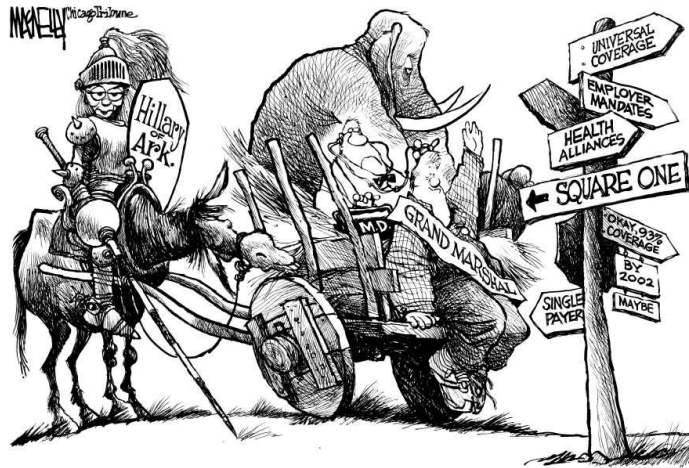
Case Studies

News Room

eMail Blasts

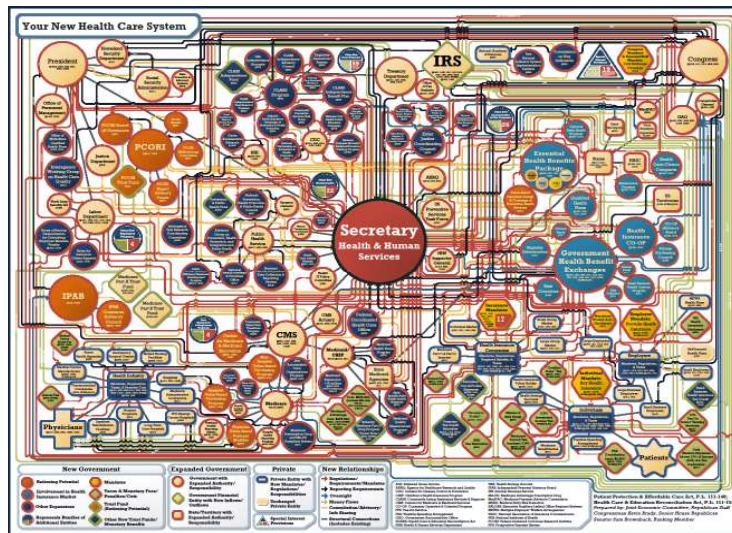
Health Reform—1994

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Health Reform—2010

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Reimbursement Trends

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To this point –

- ❑ *Prospective Payments*
- ❑ *Fixed Reimbursements*
- ❑ *Predictability*
- ❑ *Transparency*
- ❑ *Pay for Performance*
- ❑ *Evidence Based Care*

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Reimbursement Trends

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Now there's a shift –

- ❑ *Medical Homes*
- ❑ *Accountable Care Organizations*
- ❑ *Electronic Medical Records*
- ❑ *Comparative Effectiveness*
- ❑ *Episode Based Payments*
- ❑ *Value-Based Purchasing*

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Changing the Delivery Model

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- ***It's all a matter of who bears the risk -***
 - *Health Plans – Fully Insured*
 - *Employer Groups – Self Insured*
 - *Providers - Performance and Quality*

- ***And how well the incentives are aligned –***
 - *Special Quality Programs*
 - *Imaging Management*
 - *Centers of Excellence*
 - *Chronic Disease Management*
 - *Acute Care Episode (ACE)*
 - *Episodic Care Payment (ECP)*

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Opportunities

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- ***Focus on costs—support tough decisions by management***
- ***Focus on quality—demand accountability***
- ***Facilitate provider alignment and integration***
- ***Engage and support physician leadership***
- ***Support IT development and expansion***
- ***Know the quality facts about your organization: readmissions, hospital-acquired conditions, community benefit, etc.***
- ***Examine need and or the potential for consolidation***
- ***Participate in the advocacy process***
 - ***Hold local and state officials accountable as reform is implemented***
 - ***Be informed as Congress changes the bill in future years***

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Section 3022 of the Affordable Care Act

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Eligibility

Agreement

Assignment

Quality and Reporting

Savings Models

Termination

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Section 3022 of the Affordable Care Act

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ACO AGREEMENT

- **TERM PERIOD**
- **PERFORMANCE PERIODS**
- **SAVINGS DISTRIBUTION**
- **DATA SHARING**

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Section 3022 of the Affordable Care Act

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ASSIGNMENT OF BENEFICIARIES

- *ALIGNMENT*

RESTROSPECTIVE ASSIGNMENT

- *ASSOCIATION*

TAX ID NUMBER

- *PRIMARY CARE*

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Section 3022 of the Affordable Care Act

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QUALITY AND REPORTING

MEASURES TO ASSESS QUALITY

- Caregiver Experience
- Care Coordination
- Patient Safety
- Preventive Health
- At Risk Population

PERFORMANCE SCORE

- Single Measure
- All Domains
- Shared Savings Payments

REPORTING

- Incentives
- EHR
- Public
- Transparency

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