

DALLAS-FORT WORTH HOSPITAL COUNCIL

ACHE/HFMA Summer Institute

August 25, 2011

W. Stephen Love, President and CEO

- ▣ GroupOne Services, Inc.
 - ▣ *For Profit Entity*
- ▣ Education and Research Foundation
 - ▣ *501 (c) 3*
- ▣ Hospital Council
 - ▣ *501 (c) 6*

Dallas-Fort Worth Hospital Council

▣ Mission

- The Mission of the Dallas-Fort Worth Hospital Council is to enhance hospital value by continually promoting patient safety and cost effective, quality healthcare in our region

▣ Vision

- The Dallas-Fort Worth Hospital Council will be recognized as the principal healthcare resource for advocacy, communications and education relating to hospitals in North Texas

3

NORTH TEXAS ACCOUNTABLE HEALTHCARE PARTNERSHIP

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There's a new game in town!

- ▣ Real healthcare reform is underway in North Texas
- ▣ Stakeholders are working collaboratively to develop a new value-driven healthcare model for the community
- ▣ A non-profit 501 (c) 3 organization has been formed
- ▣ A regional Health Information Exchange is being developed with state funding (\$730,000 grant)
 - Staff are being hired to drive operational roll-out
 - Funding is being secured
 - Continued participation is critical

5

The Players

- ▣ Hospitals
- ▣ Physicians and Physician Groups
- ▣ Health Plans
- ▣ Employers
- ▣ Employees

6

The Partnership's Direction

- ▣ Mission Statement: Promote and reward local healthcare clinical performance for the citizens of North Texas, that is coordinated, transparent, and value based
- ▣ Focus on Diabetes, Congestive Heart Failure and Asthma
 - 4 Workgroups: Metrics, Care Coordination, Rewards, Plan Design
 - Metrics and Care Coordination workgroups wrapping up
- ▣ Representatives from each stakeholder group involved in driving change

7

The Game Plan

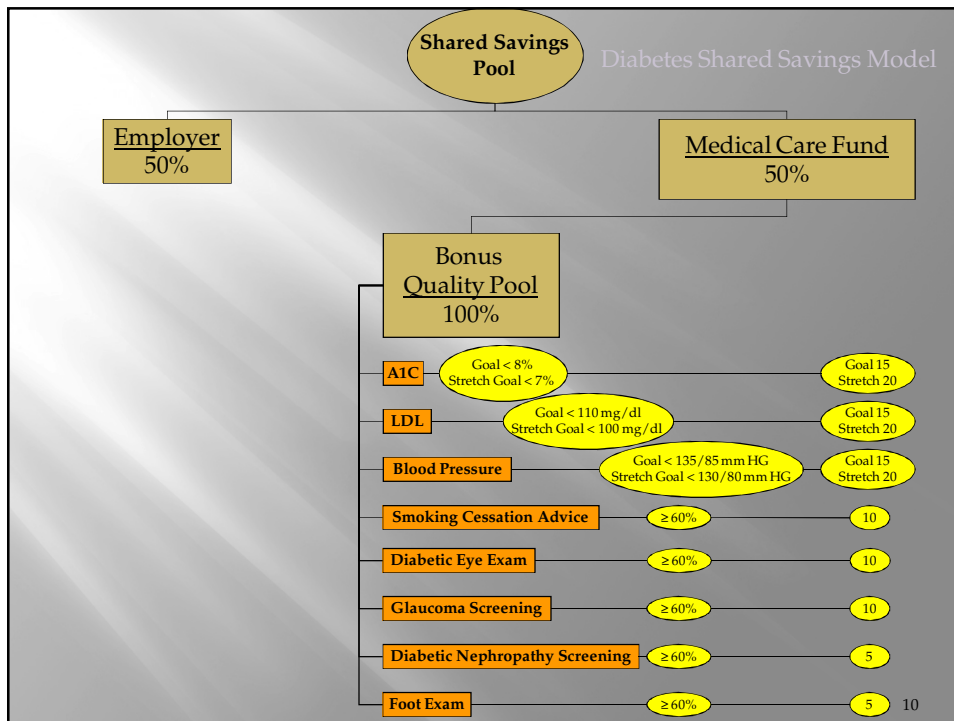
- ▣ Hospitals and physicians work together to deliver transparent, coordinated, evidence-based healthcare services
- ▣ Employers offer standardized plan design that facilitates evidence-based healthcare
- ▣ Health plans administer “healthcare transactions” between participating employers, employees/patients and providers

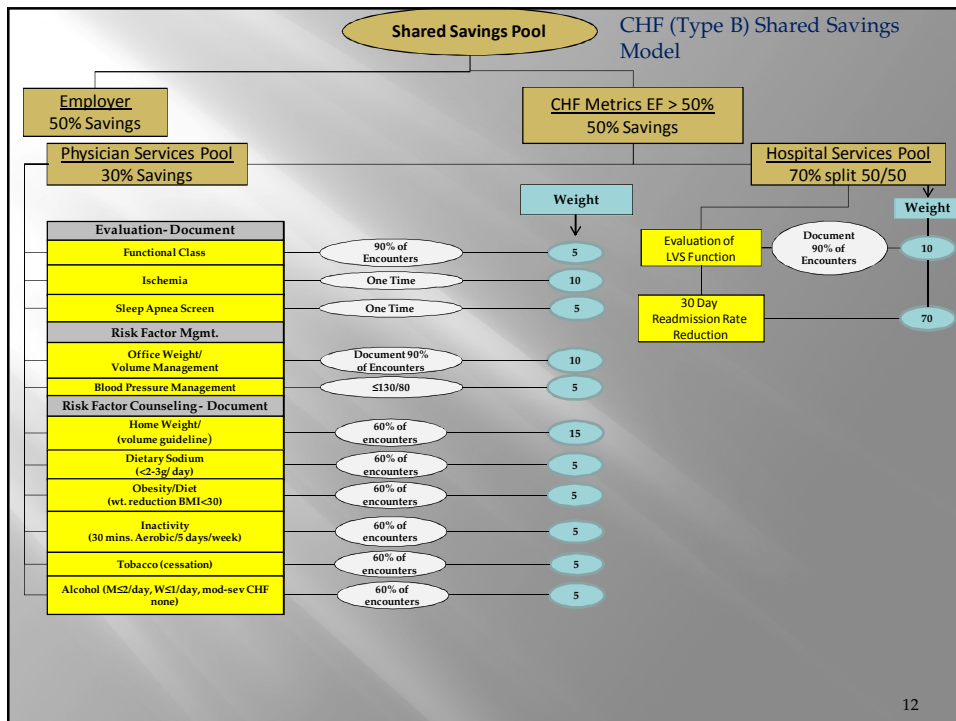
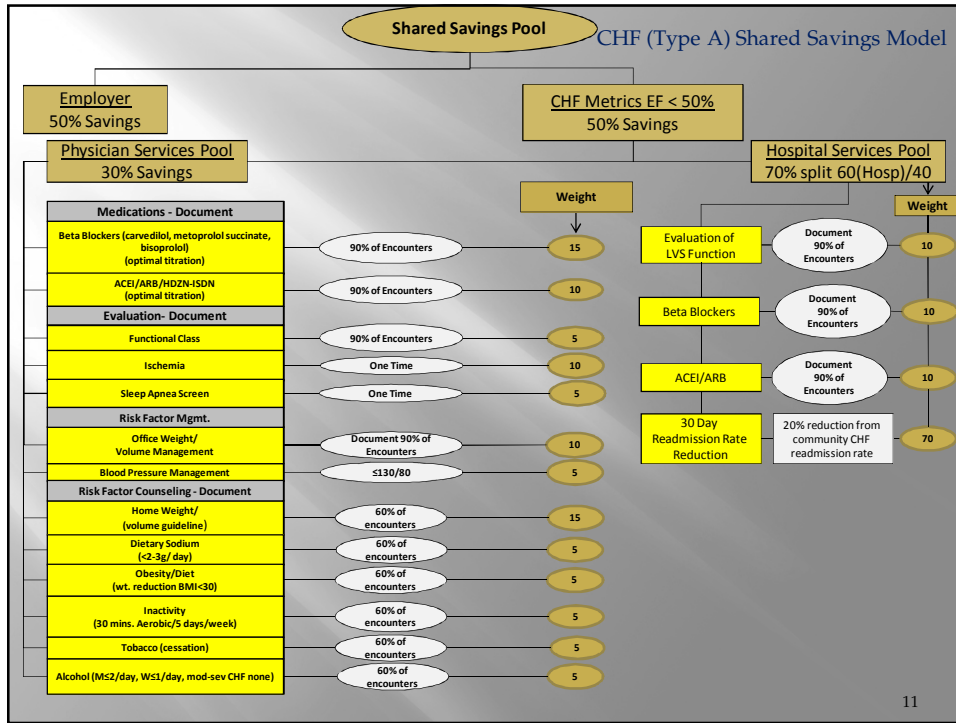
8

Game Rules

- ▣ Pay for value:
 - Providers achieve defined performance measures and report results
 - Employers hold employees accountable (via incentives) for complying with prescribed treatment
- ▣ Reward performance:
 - Employers and Providers share in any cost savings
 - Health plans distribute the audited savings

9





Partnership Pro Forma Operations Budget

North Texas Accountable Healthcare Partnership Proposed Budget with Health Information Exchange Detail

	Notes	2011	2012	2013	Total
Personnel	Total	\$437,625	\$450,304	\$463,365	\$1,351,294
Office Setup	Total	\$15,300	\$6,300	\$10,615	\$32,215
Discretionary Spending	Total	\$43,000	\$43,000	\$43,000	\$129,000
Partnership Operating Budget (without HIE)		\$495,925	\$499,604	\$516,980	\$1,512,509
Partnership HIE Operating Budget	Total	\$1,501,436	\$3,008,834	\$1,625,730	\$6,136,000
TOTAL		\$1,997,361	\$3,508,438	\$2,142,710	\$7,648,509

13

Keys to Success

- 501(c)3 established
- HIE Funding - State approval of Partnership's HIE grant request
 - \$730,000 for Business Plan development
- Partnership Funding - \$500,000 needed to secure full-time resources
 - Each major carrier committed to \$25,000/year
 - Physicians via Medical Society have committed
 - Major Hospitals committed
 - Pharma interested in funding
- THE GLUE – EMPLOYER PARTICIPATION
 - Critical for employer funding of Partnership's annual dues
 - Commitment to participate in the 1/12 launch
 - Employer involvement in the Partnership's Board
 - Continued involvement in the workgroups

14

Important Key to Success Employers' Role

1. Agree to participate in Partnership
 - Offer employees standardized plan option for diabetes & CHF in 2012
 - Provide incentives to employees for choosing NTAHP plan option and using NTAHP provider network
 - Offer incentives for complying with prescribed treatments
 - Agree to give participating providers 50% of any savings
2. Provide financial support for start-up operations

15

The Pursuit of Value and Accountability!

- As the ultimate payers, employers are key for holding individuals, healthcare professionals, and carriers accountable for performance
- Clinical care “products” are needed from healthcare professionals
- Shift from fee-for-service to an accountable payment with rewards for quality and cost efficiency
- Real healthcare reform comes from collaboration amongst the willing stakeholders

16

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